



Ref: ENG/TB0126/zm

17 November, 2000

TO WHOM IT MAY CONCERN

AusBulk Limited (formerly South Australian Co-operative Bulk Handling Limited) has recently started contracting Bowhill Engineering on various engineering projects around South Australia.

The most recent job is the structural steelworks package of the new rail inloading and outloading system built in Taillem Bend, South Australia. This project comprised approximately 70 tonnes of complex steelworks involving shop detailing, fabrication, surface treatment, erection and site modifications of existing structures.

The project was completed to full satisfaction of AusBulk Limited as a Client and very high quality work has been achieved.

Total project was, contractually and in site execution, very complex, restricted to a small area of works and having seven different contractual packages (separate contracts), working in winter time in the same area of works.

Bowhill Engineering was proved to be very responsible and flexible contractor, always working with Client and other Contractors to achieve the best possible job outcome. In detailing and job programming they were very accurate and reliable. Contract management skills were also very high.

They have shown to be innovative in achieving short erection time and minimising site restrictions due to erection. For example, approximately 50m tall elevator tower was fully assembled off site and delivered to site, installed and access for other trades provided in 2-3 days. Similar job, normally takes 2-4 weeks on site and this was very welcomed by AusBulk in achieving our tight project schedules.

Their direct access and integration with modern surveying equipment has proven to be very valuable on this project. We look forward to continuing our successful work relations with Bowhill Engineering in the future and would also highly recommend services of Bowhill Engineering to any potential Client.

We wish Bowhill Engineering all the best for their future endeavours.

Yours sincerely,

TOM BACIC
MECHANICAL ENGINEERING DESIGNER / PROJECT MANAGER